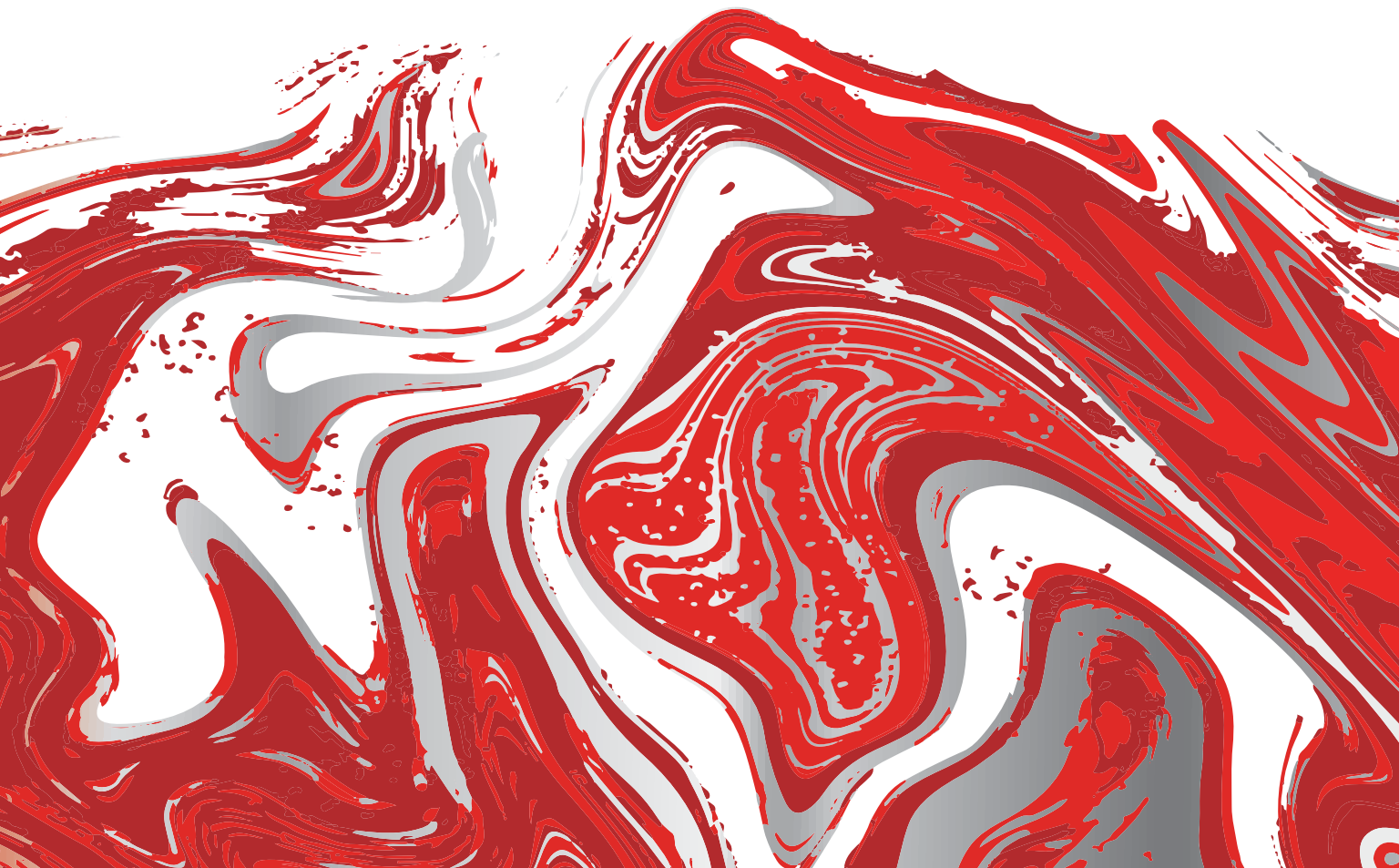




FANSHAWE

FOUNDATION

Annual Report 2021/22



Message from Peter Devlin

This has been another challenging year for all of us due to COVID-19. As I look back, I am continually inspired by the generosity of our donors and the creativity and resilience of our students, faculty and staff.

Despite the continuing pandemic, Fanshawe was able to launch 10 new full-time programs last year, all aimed at meeting the needs of the labour market in our community. Corporate partners and donors worked alongside the College to provide external leadership, fund scholarships and donate critical pieces of equipment to support program growth.

Students remain at the core of what we do at Fanshawe. Ensuring students have the skills they need to enter the job market is how we define success. In the past year, Fanshawe had the privilege of working with a very special donor to create a unique family of emergency supports for students. These supports provide aid outside of traditional academic and other need-based awards, and are designed to be flexible so we can respond quickly when a student is in need. Thanks to this generous gift, we have provided financial support to hundreds of students in the past year who were facing a crisis and may have otherwise been forced to withdraw from their programs.

As part of Fanshawe's commitment to support the labour market needs in our community, Fanshawe completed work on several new, state-of-the-art facilities including a 50-station welding lab which will increase our capacity to teach welding education by 40 per cent. This type of strategic investment is a hallmark of Fanshawe's leadership in education excellence in our community.

I extend a very heartfelt thanks to the hundreds of donors who worked with Fanshawe in the past year to support students, invest in key infrastructure and equipment and provide invaluable funding to grow new programs so we can look toward a strong future together.

Peter Devlin
President



Message from Trevor Noye

This has been a busy year for the Fanshawe College Foundation Board of Directors. After spending more than a year examining how our work as volunteers supports Fanshawe's mission to educate the labour force of the future, I'm delighted to share some highlights about the impact of our work this past year and our vision for the future.

The Foundation Board worked with College leadership to identify four main pillars where philanthropic support will be essential to support Fanshawe's current and future vision. These pillars are: skilled trades; information technology; College-wide student support; and health and human services.

Within each pillar, there are a number of areas where donor support has and will continue to accelerate the College's ability to educate the labour force our community requires. A strong focus continues to be on funding to directly support students. This funding includes scholarships, bursaries, emergency student aid, technology and equipment assistance and mentorship and co-curricular activities.

Funding to support strategic capital investments was also a significant priority this past fiscal year. We are delighted that a number of our dental partners joined Fanshawe in funding the new Oral Health Clinic. This purpose-built facility will allow some of our community's most vulnerable members, including women, new Canadians, children and members of our Indigenous communities, to access dental care at a significantly reduced rate. It is expected the clinic will see 700 patients per year and, without Fanshawe's clinic, many of these individuals would have no access to dental care.

Looking to the future, philanthropic partnerships will be increasingly vital to Fanshawe's work in educating our labour force. Thanks to the support of hundreds of generous donors, Fanshawe is well-positioned to embrace the post-COVID world and ensure our shared community continues to be a vibrant, flourishing place we can all enjoy and celebrate.

Trevor Noye, Board Chair
Fanshawe College Foundation



FANSHAWE FACTS

43,000+
students

26%
first generation
post-secondary

85%
stay in Ontario
after graduation

35%
international
student population

200,000+
alumni

25%
students who
work full-time

3,200+
employees

32%
students who
work part-time

STUDENTS BY CREDENTIAL:

- 45%** Diploma
- 24%** Advanced Diploma
- 18%** Certificate
- 8%** Degree
- 5%** Graduate Certificate

21%
students with
household income
<\$30,000

Innovation at Fanshawe

Innovation is a cornerstone of Fanshawe College. From the construction of physical spaces to program development and community partnerships, innovation is embedded in all we do.

At the College's London Campus, Innovation Village is taking shape. This new space will be a representation of Fanshawe's education philosophy; it will facilitate student participation in experiential learning, creative problem solving and community collaboration. Students from programs across all campuses will use the space to apply what they learn in the classroom to real-world projects, allowing them to enter the workforce with practical, hands-on experience.



Experiential Learning

Fanshawe is known for a strong commitment to experiential learning. Students experience hands-on learning while in the classroom through the use of simulation labs. Simulation allows students to use practical skills in a controlled environment that replicates what they will see when they enter the workforce.

An exciting opportunity exists to bring experiential learning to the next level with the use of virtual reality. Through virtual reality programs, students can experience a variety of situations and practice the same hands-on skills as in the simulation labs, but with additional benefits, such as more students being trained, lower cost to acquire and maintain equipment and increased interactivity that allows instructors and other students to observe the simulation and offer feedback.

Virtual reality will also open up access to students studying remotely. They will no longer be required to be on campus in a specified lab space; students can experience the same high-quality Fanshawe education from their home community.

We are preparing students for the workforce of the future. Innovation in education will ensure Fanshawe graduates are prepared to solve the complex problems facing our world now and in the years to come.

Kestrel Court student residence deep-energy retrofit

Fanshawe has made a commitment to decrease the College's impact on the environment through updates to both physical spaces and academic curriculum.

The College has also made a commitment to provide each student with a Signature Innovative Learning Experience—a rich, experiential learning opportunity. Known as SILEx, these opportunities focus on elements including applied research, live client interactions, global projects, multidisciplinary projects and entrepreneurship.

Together, these commitments are in action as faculty and students are working through the summer 2022 semester on an exciting initiative that could have significant local and national reach. “This project checks all the boxes,” says Tom Davis, professor in the Donald J. Smith School of Building Technology and principal investigator on the project.

Kestrel Court is a townhouse complex directly across the street from the main entrance to Fanshawe's London Campus. These homes are used as student residences and the complex has become the site of an exciting SILEx opportunity. Davis proposed an applied research project, involving students from an estimated 20 programs, that would see these homes undergo a deep-energy retrofit to make them Net Zero Energy Ready—reducing energy use by a minimum of 70 percent.

There is an urgency to renovate existing residential buildings to curb the impact on climate change. Houses are responsible for approximately 20 per cent of carbon emissions, and there are currently 14.5 million houses in Canada that can be renovated. Half of these renovations need to occur in the next eight years yet there is not currently a market-ready solution to address this substantial need. This project will also create a pipeline of Fanshawe students from 20 programs directly into this potential multi-billion-dollar retrofit industry. This creates great paying technical jobs for Fanshawe graduates, all contributing to the fight against climate change.





The Kestrel Court retrofit research project will not only bring 11 of the units at Kestrel Court to Net Zero Energy Ready performance, it will also generate valuable data on the materials and technologies used in the renovation. The data collected will have the potential to influence policy on a national level and will hopefully lead to a locally developed turn-key solution that can be implemented across Canada.

A project of this magnitude requires a large, dedicated team and Fanshawe is fortunate to have a number of individuals and organizations step forward to make this a reality. A goal was set to engage as many Canadian companies, or companies with a Canadian footprint, as possible. To date, 18 corporations have joined the project by donating valuable materials as gifts-in-kind. These gifts are making a significant difference and will play a crucial role in both the renovation and the collection of research data on these leading-edge solutions.

Community partners, including the City of London and the London Home Builders' Association, have joined the design and construction team. Natural Resources Canada (NRCan) and the Canadian Home Builders' Association have partnered on this project as well, with NRCan providing funding alongside Fanshawe College.

Thank you to our gift-in-kind donors

Rockwool North America
Dryvit Systems Canada
BASF Canada Inc.
Owens Corning Canada LP
Insulspan/Plastifab Ltd.
Centennial Windows and Doors
Royal Building Products
iFlow HVAC Inc.
NTI Boilers Inc.
Dettson Industries Inc.
Airia Brands Inc.
Dorken Systems Inc.
Great Northern Insulation
Eco Insulation
Air Solutions Inc.
Mitsubishi Electric
Diakin Company Canada
Graphenstone

“Our family and team at Centennial Windows and Doors are very excited to be invited by Fanshawe College to participate in this building science project. Centennial is nationally and internationally recognized for producing energy-efficient, high-performing windows and doors. This was an ideal project for us to get involved in to capture infield data. Our Research and Development department is enthusiastic to receive live data to design the next windows and doors for the future to continue to reduce our carbon footprint. We look forward to sharing this data and best practices with the industry that will ultimately benefit every Canadian home owner.”

-George Warren, president - Centennial Windows and Doors

Supporting students when they need it most

Each year, Fanshawe welcomes thousands of students to our campuses. College can be an exciting and stressful time as students navigate studies, career planning and social circles. Many are living on their own for the first time, and some come to Canada from overseas to pursue their education and career goals.

Some students may even experience an unexpected crisis during their time at Fanshawe, and we are committed to supporting them during these difficult times. Fanshawe's mission is to provide pathways to success, an exceptional learning experience and a global outlook to meet student and employer needs. During times of crisis, we help students find a pathway through the situation, helping to ensure their needs are met. From food to clothing to transportation costs, we are here for students when they need it most.



In 2021, Fanshawe received a generous gift to establish an Emergency Student Fund. This fund is designed to be flexible, allowing the College to respond to students in crisis. This type of funding is unique in Canadian colleges and meets a significant need as many students who experience crises while enrolled in post-secondary studies are forced to withdraw from their program due to financial constraints.

To date, hundreds of students have received emergency funding, allowing them to continue their studies during times of crisis.

Student awards

Fanshawe works closely with donors to recognize and help meet the needs of our students. Donors play an important role in opening doors to education by providing scholarships and bursaries to deserving students. Last year, Fanshawe College Foundation disbursed 1,350 awards with a total value of \$991,837.

Financial awards make a significant difference to our students. Here are just a few of the messages of gratitude we have received over the past year:

“Fanshawe has always made me feel like an individual student rather than just a student number, and I believe this feeling has enabled me to continually be engaged and prepared for my future career. I have no doubt that Fanshawe College is where I would like to continue my studies as I have found this school has given me the best post-secondary school experience.”

- *Aryn F.*

“Thank you so very much. My wife has Chronic Fatigue Syndrome and it’s gotten so bad that she can’t go to work and had to put her education on hiatus... honestly, (this award) takes a lot of weight off our shoulders and ensures that I can focus more on my studies.”

- *Michael L.*

“I am a first-generation post-secondary student and my kids are following my lead. Without your generous donation, I wouldn’t be able to do this and I am grateful for your kindness and support. Thank you so much, this means the world to me and my family.”

- *Melody G.*

“You can’t even imagine how much you helped my family and me out. I’m from Ukraine, and even though I’m in Canada, they are not. The situation with the war is extremely unpleasant, and it cut off my parents’ support which left me without money for rent...if not for you, I would be facing eviction. By donating this money, you also helped out my family by saving their money as they’re unable to work right now. From the bottom of my heart, thank you so much. It really means the world to my whole family.”

- *Alisiia K.*

“I am a Russian citizen, who does not support this war...however, my parents, who financially supported me, live and make money in Russia. Due to sanctions to stop the war, my parents are no longer able to financially support me at all - neither with tuition nor with basic needs, so I was left without any money. I am grateful for your help and want to reassure you that these finances will go toward basic needs for me here in Canada during such complicated political times.”

- *Alexandra T.*

“I want to sincerely thank you for the impact that your donation has made not only on my education, but my mental wellness. Lifting the weight of debt and tight student budgets has allowed me to focus more intently on school, and in turn has resulted in grades that I can say I am proud of. I was never someone who thought school would be a possibility as I was always working paycheque to paycheque, but with your donation I feel like continuing on and succeeding in completing my program is a tangible possibility. Thank you so much.”

- *Danielle C.*

“I am a working mother of a special needs child... you have my deepest gratitude. My daughter is non-verbal ASD (autism spectrum disorder) and any support I receive will directly benefit her. Financial support means I can work a shorter shift and spend one-on-one time together, or miss a shift to take her to an extra therapy session to help her get ahead. Financial support means we can afford a bonus sensory or therapeutic item that might benefit her learning. Your support isn’t just for me, it’s for my family’s future and well-being. You’re supporting my family and I will forever be grateful for your help.”

- *Shaylene L.*



PERKS



As a Fanshawe College alum, we want you to receive all the **PERKS** you deserve—including exclusive contests, savings on entertainment, travel, dining and so much more!

Sign up for Alumni PERKS today!



IT'S EASY...

- 1.** Download the free Fanshawe Alumni PERKS app OR visit fanshawe.ca/perks
- 2.** Sign up as a new member*
- 3.** Start saving!

**You must be a graduate of a Fanshawe College program to become an Alumni PERKS member.*

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Thanks to our donors!

We wish to recognize the following donors

Reflects all cumulative gifts over \$50 made between April 1, 2021 and March 31, 2022.

3M Canada Company	Bell Media - Network	Kimberley Cechetto	Estate of Stephen Philip Baldinelli
44 North Digital Marketing	Sara Bellaire	Centura London	Express Employment Professionals
AAR Aircraft Services	The Benevity Community Impact Fund	Darren Chapman	Maureen Eyre
Accuride Canada Inc.	Peter Bennett	Kimberley Chesney	Fanshawe Student Union
S. Joseph Addley	Susan Bennett	Tom and Rosemary Christensen	Joseph Ferencz
Ahria Consulting	Barbara A. Bidner	ClaimsPro LP	Stephen D. Firth
Frances Aird	Christopher J. Blanchard	Clintar Landscape Management	Marjorie M. Flannigan
Airshow London	Franceen Blidner	Caitlin Cochrane-Chick	Chris Fliesser and Yvette Laforet-Fliesser
Altima Dental	Jennifer Boswell	Joyce E. Coghill	Forest City Castings
Susan K. Ambrose	Richard Bourgeois-Doyle	Lyle Colaiezzi	Laura Foster
Tim Ambrose	The Bragg and Fanshawe Families	Bob Collins	Mark Fradkin
AME Learning	Rob Bressette	Complete Interiors + Design	Elaine Gamble
Cheryl Anderson	Judtih Brown	Corlon Properties Inc.	The Garden Club of London
Darby L. Anderson	John Burry	The Corporation of the City of London	The Garden Club of Toronto
Anderson Aviation Services Inc.	Callon Dietz Incorporated	The Corporation of the Town of Tillsonburg	Garland Canada
Paul Andres	Denise Calzavara	Corus Entertainment Inc.	John Gaskin
Gregg B. Antworth	Alexander Cameron	Steve Crema	Andrew D. Gates
The Apprenticeship Network	Campus Living Centres Inc.	Peter Cuddy	Ruth E. Gates-Jensen
Archie's Seafood Restaurant	Canada Helps.org	Betty Das-Dallinga	Doug P. Gayton
The Association of Ontario Land Surveyors	Canada Life Assurance Company	Defeat Duchenne Canada	Tracy L. Gedies
Assured Automotive (2017) Inc.	Canadian Federation of University Women - London Club	dentalcorp	GFS Ontario Inc.
Janet Atkinson	Canadian Imperial Bank of Commerce	Phil Deon	Patrick J. Girard
Cathie and Lowell Auger	Canadian Institute of Quantity Surveyors	Design Matrix Inc.	Global Unified Solution Services Inc.
Shirley J. Baker	Canadian Online Giving Foundation	Development Engineering Ltd.	Kate J. Goodwin
Linda Ballantyne	Canadian Professional Meat Cutters Association	Peter and Judy Devlin	Connie and Bill Graham
Bank of Montreal	Canadian Scholarship Trust Plan	Kate Dillon	Jackie S. Gray
Lynn M. Barlow	Canadian Shareowner Investments Inc.	Dan Douglas	Great Lakes Copper Inc.
Barvest Realty Inc.	Heather Carey	Downtown London	David A. Grimes
BASF Canada	Carpenters Union Local 1946	Patrick Dugan	Michael J. Groves
Bayshore Broadcasting Corporation	Heather Carrigan	Economical Mutual Insurance Group	Haldimand Norfolk Soroptimist International Club
Bayshore HealthCare	Stephanie Carson	Eddington's of Exeter	Anne Hamilton
Bayvin Ecological Development Inc.	Rob Carver	Elgin County Council	Mary Harrison
BDO Canada LLP	Hannah Cay	Julie M. Elliott	Doug Harvey
William Beach	Patricia Cay	EllisDon Corporation	Martin Healy
Michele G. Beaudoin		Ellison Travel & Tours Ltd.	Helico Maintenance and Analytics Inc.
Sandra Beauore		Enbridge	Henry Schein
Judith A. Bell		Enbridge Talbot Windfarm LP	
Bell Media			

Thanks to our donors!

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Hexagon Safety & Infrastructure	KLZ Innovations	The London Community Foundation	Julie McQuire
HJV Equipment	Marion C. Knab	London Executives Association	MD Charlton Company Limited
Mary Flannigan Hockin	Knoll	London Family Health Team	Wm. P. Meahan
Patricia Hoffer	Knoll North America Corp	London Fanshawe Horticultural Society	MetriCan Manufacturing
Richard Hoffman	Sharon M. Knott	London Home Builders' Association	Jean-Philippe Michel
Ronna Hoglund	Gabriela Kongkham-Fernandez	London Horticultural Society	Dave, Adel, Tyler, and Jack Middleton
Chris Hooper	Mary Anne Krahn	London OACETT Chapter	Catherine Miller
Margaret A. Howald	KRJ AARTS Holdings Ltd.	London Training Centre	Larry Mohring
Mark Hunter	KW Habilitation	Long Point Eco-Adventures	John Mombourquette
Huron County	L&H Smith Fruit Co. Ltd.	Peter M. Louwagie	Chris Monteith
HuronTel	Tanesia B. Labarrie-Thody	Lovers atWork Office Furniture - Lovers Warehouse	Lori Monteith
Memoona N. Hussain	Lambeth Horticultural Society	Rachael M. Luby	Nancy Monteith
James A. Hutton	The Lambeth Lions Club	Catherine MacKinnon	Patrick Morris
Hutton Forest Products	Landscape Effects Group	Anne-Marie MacNeill	Dee Morrissey
Hydra Dyne Technology, Inc.	Landscape Ontario Horticulture Trades Association	Jan Maguire	David Moulton
Info-Tech Research Group	Kelly M. Langford	Jen Mahoney	MTE Consultants Inc.
Kyla Inger	Erica Langille	Paula D. Malcomson	Nicholas Muth
Interface Centre for Oral and Maxillofacial Surgery	Patricia Langley	Robin Malott	Richard Muth
IATSE	Christina Larke	Sonia Mann and Jimmy Singh	Larry G. Mynny
Intruvent, Inc.	Greg Latham	The Marketing Department	Catherine J. Nanton
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Mike E. Jeffrey	Marshal Leslie	maxill inc.	North America Construction (1993) Ltd.
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John Deere Canada ULC	Dana Lewis	Mayne Inc.	Oakridge Ford Sales Limited
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Barbara Kaiser	Gary Lima	Jennifer Mclean	Ontario Public Buyers Association
Kristibeth Kelly	LIV North	Terry McManus	Ontario Restaurant Hotel and Motel Association
Antoinette Kemp	LMN Inc. (Greenius Division)	Cheryl McMurray	Organization of Canadian Nuclear Industries
Anahita Khazaei	Loblaws Inc		
KI Education Canada	London and District Construction Association		
Trudy J. Kitchen	London and District Dental Society		
Karen Klee			
Joanne and Terry Klingleberg			

Thanks to our donors!

We wish to recognize the following donors

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Wil and Collyn-Bryce Osbourne-Sorrell	Christopher Rowe	Strathroy-Caradoc Horticultural Society	VanMar Constructors ON Inc.
Eshwar Parsan	Erin Roy	The Strupat Foundation	Vaughn Custom Sports Canada Ltd.
Tony B. Paul	Royal Bank of Canada	Sustainable Development Technology Canada	Gillian Villanueva
Leslie-Ann Paylor	Lisa Rusal	tbk	Laura Visconti
PCCA Canada	Sarah J. Ruttan	TC Insurance Adjusters Ltd.	Vista Radio Ltd.
PCL Constructors Canada Inc.	Fiorella Sabadin	TD Bank	The Wardle Family & Gerry's Truck Centre
Gwen A. Pelley	Sherry Sabatine	TD Bank Financial Group	Joy Warkentin
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Stephen T. Pinch	Lee-Ann E. Sandford	Cathy Tetreault	David Waugh
Anna Podebry	Betty D. Schoemaker	The Ironstone Building Company	David and Alana Weglo
Shirley Porter	Judy Schonberger	The Lawson Foundation	Lisa S. Wells
Irene Posliff	Scotiabank	Bobbi Thomas-Bailey	Carly Wendler
Pow Laboratories Inc	Service Experts Heating & Air Conditioning	Thorndale and Area Horticultural Society	Western ProResp Inc
Princess Auto Foundation	Sarthak Sharma	William Thorpe	Westminster College Foundation
James Prout	Jane Short	TLC Professional Landscaping	Tim B. Wharton
Cindy M. Queenan	Christine Siroyt-Vandelaar	Steve Torrens	Heidi White
Susan and Lionel Rabkin	Smart Serve Ontario	Toyota Motor Manufacturing Canada Inc.	Shelley A. White
Rachel Lincoln Photography	Andrew J. Smith	Tracker CNC	Mary Wilk
Laura Radtke	Smith Family Foundation	Triad Office Interiors	Russell Williams
RBC Dominion Securities Inc.	Gillian and Iain Sneddon	Cathy L. Trocchi	Elizabeth A. Wilson
Angela Reid-Regier	Waynedy Mae Soledad	Trudell Medical International	Michael Wojtak
Steven W. Ries	Soni Dentistry	Marilyn E. Turner	John B. Wolfe
Linda Riley	Sony Music Publishing Canada	United Way of London and Middlesex	Woodstock Hospital
Retired Teachers of Ontario District 8	SPM Benefits Inc.	Utilismart Corporation	Jeff Wright
Carolyn J. Rivard	SPM Financial	Jeff Van Geel	Mary Wright
Peter S. Rocca	Andy and Helen Spriet	Kevin R. Van Lierop	Wusthof-Trident of Canada Inc.
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Rotary Club of Woodstock	Start.ca		Megan C. Zinn
	Janet E. Stewart		
	Michael Stoparczyk		
	Heather Storey		

We also thank those donors who wish to remain anonymous. We endeavour to accurately recognize all our generous donors and apologize for any errors or omissions that may have occurred. For inquiries regarding your donor listing, please contact the Foundation Office.

Thank you again for your support.



We offer sincere thanks to the Fanshawe College Foundation 2021-2022 Board of Directors:

Trevor Noye	Chair
Lesley Castledine	Director
Janice DeThomasis	Director
Brian Foster	Director
Sushant Haritas	Director
Gillian Kernaghan	Director
Robert Nash	Director
Russell Reil	Director
Derek Thomas	Director
Kim Whitehead	Director
Terry Zavitz	Director
Peter Devlin	College President (Ex-Officio)

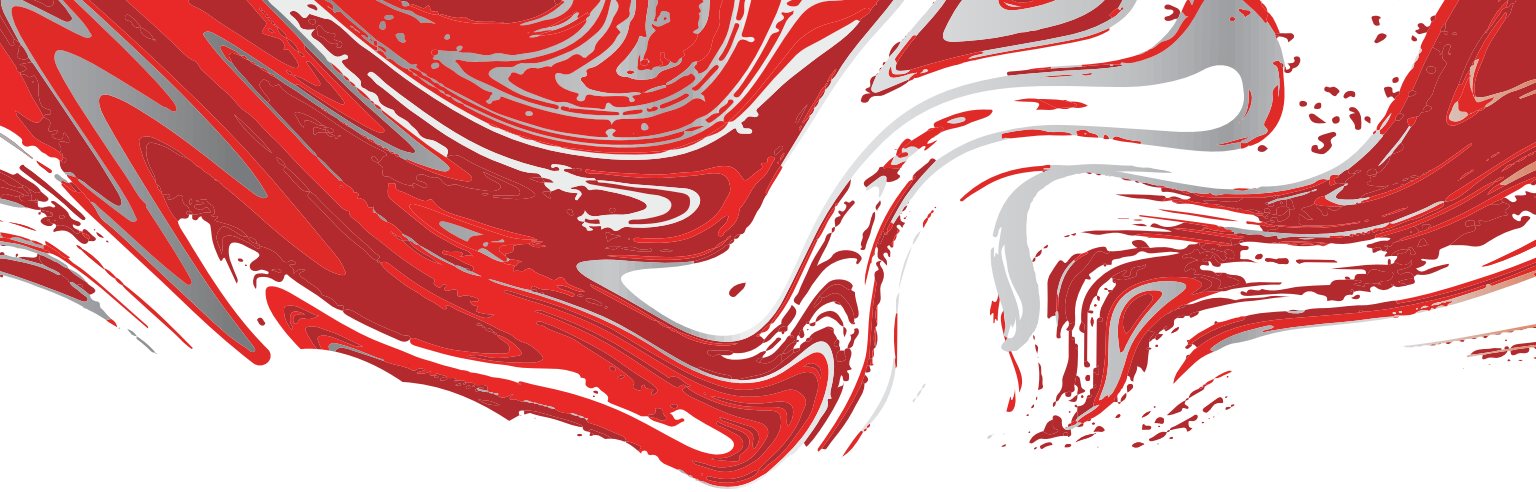


Statement of Financial Position

As of March 31, 2022, with comparative information for 2021

Assets	2022	2021
Current Assets		
Cash and cash equivalents	\$1,504,669	\$2,580,439
Accounts receivable	19,739	18,804
	<u>1,524,408</u>	<u>2,599,243</u>
Investments	<u>28,819,719</u>	<u>28,528,155</u>
Total	<u>\$30,344,127</u>	<u>\$31,127,398</u>
 Liabilities and Net Assets		
Current Liabilities		
Accounts payable and accrued liabilities	\$422,806	\$1,645,904
	<u>422,806</u>	<u>1,645,904</u>
Deferred Contributions		
Restricted contributions	2,375,906	1,708,791
	<u>2,375,906</u>	<u>1,708,791</u>
Net Assets		
Endowments	27,281,521	27,535,507
Unrestricted	263,894	237,196
	<u>27,545,415</u>	<u>27,772,703</u>
Total	<u>\$30,344,127</u>	<u>\$31,127,398</u>

The above is an excerpt of the March 31, 2022 Fanshawe College Foundation financial statements. A full copy of the financial statements are available at fanshawefoundation.ca.



Land Acknowledgement

We acknowledge and honour the Anishinaabe, Lotinuhsyuni and Lenape people of southwestern Ontario as the traditional owners and custodians of the lands and waterways where Fanshawe College is located.

Fanshawe celebrates the continuous living cultures of original inhabitants of Canada and acknowledges the important contributions Indigenous people have and continue to make in Canadian society. The College respects and acknowledges our Indigenous students, staff, Elders and Indigenous visitors who come from many nations.